

START FALL STRONG

Keep your selling momentum going with our 0% for 60 month* financing offer designed to help you win more replacement sales this fall.

PLAN 1682

Sales Period
August 1 – November 20, 2026

Last Day of Authorization
November 20, 2026

OVERCOME THE #1 OBJECTION: "I'LL JUST REPAIR."

ICP is investing to help you win more replacements, protect margins, and drive business now. Help customers upgrade to higher efficiency, more consistent comfort, quiet operation, and improved air quality.

TIERED BUY-DOWN (ALL DEALERS – REGARDLESS OF ELITE DEALER STATUS)

All ICP brands. All product families. All tiers. Available to all participating ICP dealers enrolled in Wells Fargo.



**WELLS
FARGO**

Starting Cost

16.98%

Factory buy-down

8%

Net dealer cost

8.98%

NOT OFFERING WELLS FARGO? Enroll at retailservices.wellsfargo.com/DealerEnroll

AIRQUEST

Arcoaire
Air Conditioning & Heating

Comfortmaker
Air Conditioning & Heating

HEIL
HEATING & COOLING PRODUCTS

TEMPSTAR
Heating and Cooling Products

A Proud Member of the Carrier Family ©2026 Carrier. All Rights Reserved.

*Special Rate of 0% APR with 60 equal monthly payments. Subject to credit approval and program restrictions. Refer to program guidelines and current Wells Fargo rate sheets for important program rules. Promotion terms subject to change or cancellation without notice. Wells Fargo is a registered trademark of Wells Fargo & Company